



**Right Place.  
Right Time.  
Right Solutions.**

**QSi** | **NEXTGEN**  
HEALTHCARE

**QUALITY SYSTEMS, INC.**

**2011 ANNUAL REPORT**

## COMPANY PROFILE

Quality Systems, Inc. (NASDAQ:QSII) develops and markets computer-based practice management, electronic health records and revenue cycle management applications as well as connectivity products and services. The Company serves medical and dental group practices as well as rural and community hospitals.

## FINANCIAL HIGHLIGHTS

Fiscal year ended March 31,	2011	2010	2009	2008	2007
Revenue	<b>\$353,363</b>	\$291,811	\$245,515	\$186,500	\$157,165
Net income	<b>\$61,606</b>	48,379	46,119	40,078	33,232
Diluted earnings per share	<b>\$2.12</b>	\$1.68	\$1.62	\$1.44	\$1.21
Cash dividends declared per share	<b>\$1.25</b>	\$1.20	\$1.15	\$1.00	\$1.00
Total shareholders' equity	<b>\$224, 670</b>	\$188,289	\$155,567	\$113,705	\$91,246

(in thousands, except per share amounts)

## ABOUT THE COVER

The front cover is a representation of a geometric shape known as a fractal. A fractal is divisible into parts, each of which is a smaller copy of the whole. Similarly, Quality Systems' electronic-based solutions for the healthcare industry, such as practice management, patient records and revenue cycle management applications, can be customized into parts to meet the specific needs of medical, dental and ambulatory group practices as well as rural and community hospitals. Currently used by more than 70,000 physicians and dentists nationwide, Quality Systems' solutions have been tested, trusted and proven and can be scaled to handle the impending nationwide demand for a unified transition to electronic health records.



## CORPORATE INFORMATION

### BOARD OF DIRECTORS

**Sheldon Razin**

Chairman of the Board and Founder, Quality Systems, Inc.

**Steven T. Plochocki**

Chief Executive Officer, Quality Systems, Inc.

**Craig A. Barbarosh**

Partner, Pillsbury Winthrop Shaw Pittman, LLP

**Murray F. Brennan, MD**

Memorial Sloan Kettering Cancer Center, New York

**George H. Bristol**

Managing Director, Janas Associates

**Patrick B. Cline**

President, Quality Systems, Inc.

**Ahmed D. Hussein**

Director, Cairo, Egypt

**D. Russell Pflueger**

Chairman and Chief Executive Officer, Quiescence Medical, Inc.

**Maureen A. Spivack**

Managing Director, Morgan Keegan & Company, Inc.

### OFFICERS OF THE COMPANY

**Steven T. Plochocki**

Chief Executive Officer

**Patrick B. Cline**

President

**Paul A. Holt**

Executive Vice President and Chief Financial Officer

**James J. Sullivan**

Executive Vice President, General Counsel and Secretary

**Scott Decker**

President, NextGen Healthcare

**Donn E. Neufeld**

Executive Vice President, EDI and Dental

**Steve Puckett**

Executive Vice President, NextGen Inpatient Solutions

**Monte L. Sandler**

Executive Vice President, NextGen Practice Solutions

### LEGAL COUNSEL

**Rutan & Tucker, LLP**

Costa Mesa, California

### INDEPENDENT AUDITORS

**PricewaterhouseCoopers**

Irvine, California

## STOCK TRANSFER AGENT & REGISTRAR

**Computershare**

Glendale, California

### ANNUAL MEETING

2011 Annual Shareholders' Meeting will be held on Thursday, August 11, 2011 at 1:00 PM Pacific Time. The meeting will be held at:

The Center Club  
650 Town Center Drive  
Costa Mesa, California 92626

### FORM 10-K

A copy of the Company's Annual Report on Form 10-K, filed with the Securities and Exchange Commission, is available on the Company's website at [www.qsii.com](http://www.qsii.com) or by contacting the Company at:

Quality Systems, Inc.  
Attention: Investor Relations  
18111 Von Karman Avenue, Suite 700  
Irvine, California 92612  
949.255.2600

### FORWARD-LOOKING STATEMENTS

Statements made in this Annual Report to Shareholders and in our Annual Report on Form 10-K ("Form 10-K") contained herein (collectively, this "Report"), other reports and proxy statements filed with the Securities and Exchange Commission ("Commission"), communications to shareholders, press releases and oral statements made by our representatives that are not historical in nature, or that state our or management's intentions, hopes, beliefs, expectations or predictions of the future, may constitute "forward-looking statements" within the meaning of Section 21E of the Securities and Exchange Act of 1934, as amended. Forward-looking statements can often be identified by the use of forward-looking terminology, such as "could," "should," "will," "will be," "will lead," "will assist," "intended," "continue," "believe," "may," "expect," "hope," "anticipate," "goal," "forecast," "plan," "potentially" or "estimate" or variations thereof or similar expressions. Forward-looking statements are not guarantees of future performance. Forward-looking statements involve risks, uncertainties and assumptions. It is important to note that any such performance and actual results, financial condition or business, could differ materially from those expressed in such forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, the risk factors discussed in Item 1A of our Form 10-K as well as factors discussed elsewhere in this and other reports and documents we file with the Commission. Other unforeseen factors not identified herein could also have such an effect. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes in future operating results, financial condition or business over time unless required by law. Interested persons are urged to review the risks described under Item 1A, "Risk Factors" and in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Form 10-K, as well as in our other public disclosures and filings with the Commission.

## **CORPORATE HEADQUARTERS/QSIDENTAL LOCATION**

18111 Von Karman Avenue, Suite 700  
Irvine, California 92612  
949.255.2600

[www.qsii.com](http://www.qsii.com)

## **NEXTGEN HEALTHCARE LOCATIONS**

795 Horsham Road  
Horsham, Pennsylvania 19044  
215.657.7010

3340 Peachtree Road NE, Suite 2700  
Atlanta, Georgia 30326  
404.467.1500

286 Grand Avenue  
Southlake, Texas 76092  
215.657.7010

1836 Lackland Hill Parkway  
St. Louis, Missouri 63146  
314.989.0300

11350 McCormick Road  
Executive Plaza IV, Suite 600  
Hunt Valley, Maryland 21031  
443.933.4300

12301-B Riata Trace Parkway, Suite 200  
Austin, Texas 78727  
512.336.7200

[www.nextgen.com](http://www.nextgen.com)